

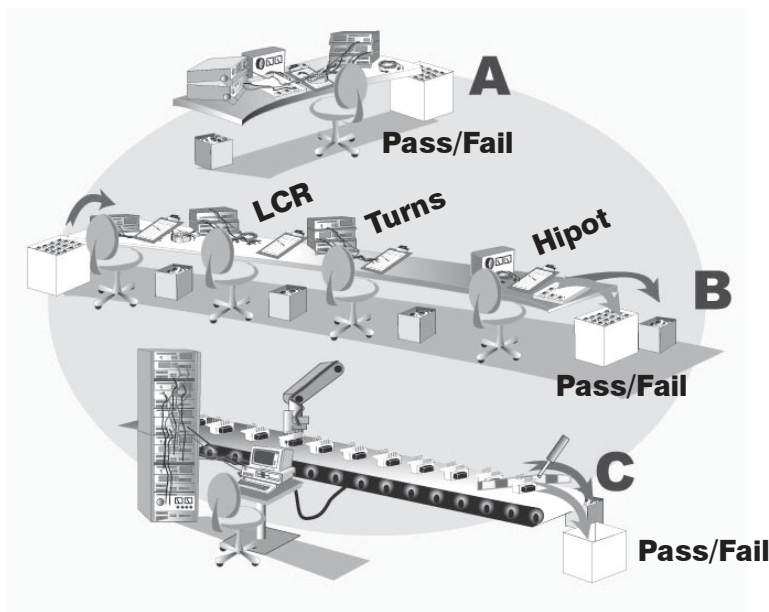
Reducing Costs and Improving Quality.

Your customers select a transformer manufacturer on the basis of many different criteria, but **cost** is always important, and the parts must also be of a certain **quality**.

A significant proportion (up to 10%) of the cost of a transformer will be associated with testing the transformer to guarantee its quality, such that it will work properly and have a reasonable life.

If your transformers cost more than the competitions, or fail prematurely, then you might lose customers or fail to win new ones. How can you reduce costs without compromising quality?

What Does It Cost to Test Now?



A 25¢*

Skilled test engineer using different instruments, one at a time. Used for small batches.

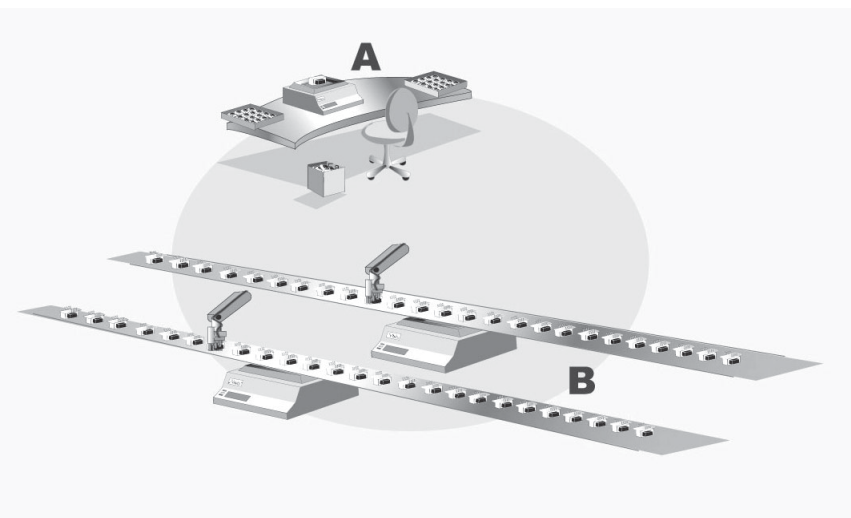
B 15¢

Test stations set in a production line. Separate LCR and Hipot.

C 8¢

Different instruments/amplifiers/relays in a computer-controlled station.

How Can Voltech Help? The AT3600 Automatic Transformer Tester.



A 5¢

Unskilled person at one PASS/FAIL station. No connecting from one instrument to another. 10x throughput.

Typical Payback Times:

Small Batch/Low Volume: < 1 year

Medium/High Volume: 6 months

B 2¢

Reliable high-speed testing, 24 hrs. a day.

Payback < 6 months

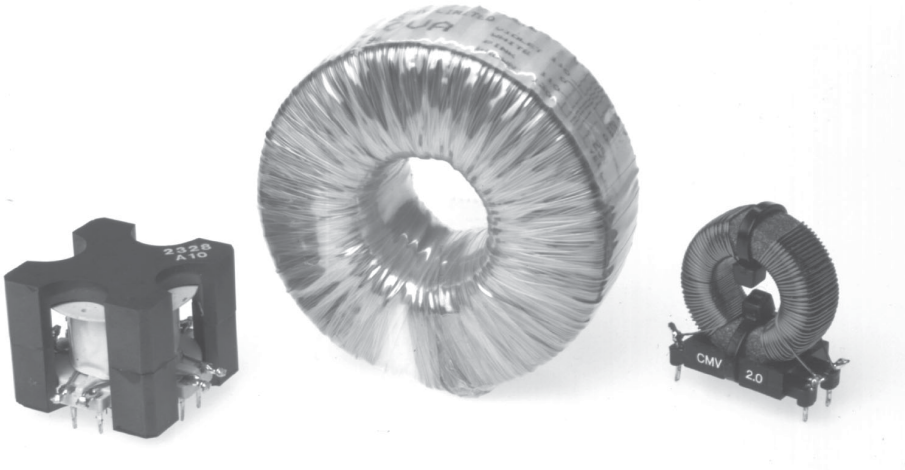
Reduced Costs. 100% Quality to Your Customer.

*Costs estimated for a 4 winding ferrite power transformer. Rdc, Inductance, Q, Turns Ratio and Hipot tests.

Your costs will vary. To calculate your own costs, use the faxback form to request a copy of our spreadsheet calculator. (Also available on our website.)

Voltech™

Transformer Testing



How To:

- ✓ **Save Money**
 - ✓ **Guarantee Quality**
 - ✓ **Simplify Testing**
- On Any Batch Size**

**Fax back to Voltech
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- Contact me with further details.
- Update my contact information as indicated on the address label below.

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